Port of Seattle

2016 Audit Engagement Service Plan

(Provided to management and the Audit Committee on October 10, 2016)



MOSS-ADAMS LLP

Certified Public Accountants | Business Consultants

Acumen. Agility. Answers.

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SCOPE OF WORK

The primary purpose of our audit engagements is to form an opinion on the fairness of presentation of the financial statements of the Port of Seattle as of and for the year ended December 31, 2016 in accordance with accounting principles generally accepted in the United States of America and to audit and report on the administration of federal awards received by the Port in accordance with Federal Uniform Grant Guidance. The audits will be performed in accordance with auditing standards generally accepted in the United States of America and report on the United States of America and Government Auditing Standards.

The following summarizes the services to be provided:

- Audit and report on financial statements for both the Enterprise Fund and the Warehousemen's Pension Trust Fund included in the Port's Comprehensive Annual Financial Report.
- Audit and report on internal control and compliance over financial reporting in accordance with *Government Auditing Standards.*
- Audit and report on the Airport Improvement Program and other major Federal Financial Assistance Program[s] and related internal controls and compliance in accordance with Federal Uniform Grant Guidance.
- Audit and report on the schedule of Passenger Facility Charge (PFC) program receipts and expenditures and related internal controls.
- Audit and report on the Schedule of Net Revenues Available for Revenue Bond Debt Service.
- Perform agreed upon procedures and report to the Washington Department of Ecology pertaining to the Terminal 91 Facility.
- Issue a management letter of recommendations and observations, if necessary.

OUR AUDIT APPROACH

In accordance with generally accepted auditing standards and *Government Auditing Standards*, our firm utilizes a risk based approach to conduct our audits. Moss Adams performs its audit engagements using a risk-based approach that requires the auditor to obtain an in-depth knowledge of the Port's operations and the industry as a whole.

Audit risk involves the risk of material misstatement in the Port's financial statements and arises because the audit is designed to provide reasonable (not absolute) assurance that the financial statements are free of material misstatements. The audit risk model is composed of three elements; inherent risk, control risk, and detection risk, which must be evaluated and assessed separately, either quantitatively or qualitatively. We assess risk at the level of high, medium, or low.

Inherent risk represents the susceptibility of an account balance, class of transaction, or disclosure to material misstatement based solely on their nature; this risk exists independently of the audit. For example, due to the complexity of the estimate, environmental remediation liability is an inherently risky balance. Inherent risk includes fraud risk and the risk of material misstatement due to fraud.

- Control risk represents the risk that a material misstatement could occur in a system or in an assertion that will not be prevented or detected on a timely basis by the Port's structure of internal control. Although control risk exists independently of the audit and is the responsibility of management, we will modify our audit procedures based upon assessment of the risk.
- Detection risk represents the risk that the auditor will not detect a material misstatement that exists in an assertion. It is a function of the effectiveness of applying our audit procedures.

We assess audit risk at the overall financial statement level, individual account balance, transaction, or disclosure level during the planning phase of our audit (risk assessment procedures). Our overall judgment about the level of the risks above will affect the scope of the audit, including the nature, timing, and extent of our audit procedures.

Phase I - Planning

The following risk assessment activities are performed:

- Entrance meetings with certain Port Commissioners, management and staff to discuss expectations, the audit process and timelines, and to obtain key strategic, financial, and operational information.
- Observation and inspection of documents.
- Identify Port-specific and industry developments that might require an expansion or modification of audit tests.
- Conduct risk brainstorming meeting with our own staff as well as meetings with Port executives, management, and other personnel.

Based on the results of the risk assessment procedures noted above, we conclude the planning phase by performing the following:

- Define the scope of the engagement including determination of potential major programs for the Federal Uniform Guidance and the applicable audit procedures.
- Ascertain timing of conduct and completion of audit, reporting submission deadlines, and nature of reports to be issued.
- Design an efficient audit approach and audit programs with sufficient risk coverage.
- Establish preliminary materiality and the non-posting threshold for trivial matters noted during the audit

Materiality

Materiality is the maximum level of misstatement that can be tolerated in the financial statements without causing a reasonable person's judgment about them to be significantly changed or influenced. We determine materiality as follows:

- Conduct preliminary analysis of financial statements to make initial judgment of materiality.
- Consider the needs and expectations of the readers of the financial statements.

- Consider both quantitative and qualitative factors.
- Major program determination is made using the guidance provided by Federal Uniform Grant Guidance.
- Re-evaluate materiality level throughout the engagement and conclude on final materiality level upon completion of the audit.

We identify all quantitative critical components to the financial statements such as total assets, net position, capital assets, revenue, and the increase in net position. We determine the most relevant critical component to the users of the financial statement and using a benchmark percentage, we calculate an overall materiality amount; for example a benchmark percentage multiplied by a critical component such as total revenues. We also utilize planning materiality to determine the extent of applying audit procedures; for example, it can be used in connection with performing substantive analytical procedures and in determining sample size.

Non-Posting Threshold for Trivial Matters

The trivial matters threshold establishes a level for which misstatements are considered to be inconsequential to the financial statements. The trivial matters threshold is established at the planning stage and is calculated as a percentage of planning materiality. We notify Port management regarding all misstatements discovered in the audit and although we may consider a misstatement inconsequential, management may elect to record an adjustment, even if it is deemed to be trivial. All potential adjustment amounts above the trivial matters threshold are analyzed individually and in aggregate to determine potential impact to the financial statements.

Phase II - Assessment of Internal Control

Internal control is a process that is designed to provide reasonable assurance over the achievement of the Port's objectives such as reliability of the Port's financial reporting, effectiveness and efficiency of operations, and compliance with the laws and regulations. The framework used in assessing the Port's internal control consists of five interrelated components; control environment, risk assessment, control activities, information and technology, and monitoring. Our firm follows a top-down approach when evaluating internal control starting with entity-level controls and narrowing to controls that relate to specific financial statement assertions as follows:

- Obtain and assess the Port's entity-level controls including the information technology environment and the effect on the internal control structure. This includes assessing the 'tone at the top'; i.e. controls in place at the Commission and executive level.
- Identify significant accounts and processes:
 - Administration of federal awards and related administrative controls
 - Billings, cash receipts, and receivables
 - Airport lease agreements, maritime and economic development leasing arrangements and other operating leases in place
 - Procurement, cash disbursements, and payables
 - Payroll and pension liability
 - Capital projects

- Treasury and investments
- Debt and related accounts
- Environmental remediation liability and contingencies
- Stormwater utility
- Third party management
- Financial close and reporting
- Information technology (general and application computer controls)
- Budget
- Obtain copies of system, policy, and procedure documentation from various departments. We
 retain these copies in our permanent working paper files and update them annually.
- Obtain knowledge of design and implementation of controls relevant to financial statement assertions and compliance with laws and regulations that have direct and material effect on determination of financial statement amounts. After gathering this information we perform "walkthroughs" to verify that our understanding of the system and its controls is accurate and that key controls exist and are operating as designed.
- Perform tests of controls that relate to financial statement assertions and perform tests of controls and compliance related to the Port's federal awards:
 - Allowable costs and activities
 - Cash management
 - Equipment and real property management
 - Matching and level of effort
 - Period of availability
 - Procurement and suspension and debarment
 - Program income
 - Reporting
 - Subrecipient monitoring
 - Special tests and provisions unique to the major programs, including compliance with the Davis- Bacon Act.

Information Technology (IT) Systems and General Computer Controls

- Determine application systems, databases, and operating systems in scope based on the business process walkthroughs of our financial audit team.
- Identify any application controls our financial audit team is planning to place reliance upon.
 - Procurement, cash disbursements
 - Payroll
 - Billing

- Capital projects
- Financial close and reporting
- Identify key IT general computing controls that support automated and application controls to be relied upon by our financial audit team.
 - Security and access
 - System acquisition and implementation
 - System changes/change management
 - Computer operations
- Conduct walkthroughs of significant application and general computing controls to assess effectiveness of design and implementation.
- Perform tests of IT controls and compliance.

Phase III - Substantive Audit Procedures

We tailor our audit programs for each balance to obtain evidence from a combination of (1) internal control testing, (2) analytical procedures, and (3) substantive testing. The balance of evidence to be obtained from each of the three general types of procedures is determined using an audit approach decision model taking into account the strength of the Port's system of internal controls.

Test of Details

- Directed testing and audit sampling are used to perform tests of certain financial statement account balances.
- Directed testing utilizes judgment and expertise and selections are based on risk and dollar value; we use directed testing approach for most financial statement balances where efficient.
- Random and judgmental sampling methods are utilized (method depends on population).
- Compliance with requirements of the major federal award programs is tested.

Analytical Procedures

- In the planning phase, we perform a comparison of current and prior year results and actual and budgetary information, as well as an analysis of the Port's major transactions during the year.
- During substantive testing, we perform an analysis of the detail of changes to certain accounts such as capital asset, long-term debt, and investment accounts. For other accounts, we frequently use predictive analytical tests such as using specific data to develop expectations.
- At the conclusion of the audit, we do a holistic review of the financial statements in light of the results of other auditing procedures and assess whether we have appropriately addressed all critical areas.

Conferences and Audit Progress Reports

We will schedule both an entrance and exit conference with the Port's Audit Committee and management. On a weekly basis during audit fieldwork we will provide management with a status report of progress, unusual or significant accounting issues, proposed and passed audit adjustments, potential management letter comments, and difficulties encountered, if any.

Phase IV - Completion of Audit and Presentation of the Audit Results

Upon completion of substantive procedures, we assemble testing results to determine the matters that are reportable to management and to the Audit Committee. This process entails assessing whether there are control deficiencies, whether individually or in aggregate, which are severe enough to meet the definition of a significant deficiency or a material weakness. We also conduct final engagement quality control reviews and prepare required deliverables.

Finally, we are required by auditing standards to communicate, in writing, to management and those charged with governance, all significant deficiencies and material weaknesses noted as a result of our audit. For minor observations, we provide information on our observations regarding controls and various other communications either verbally or in the form of a formal management letter of recommendations to the Port.

AUDIT, ACCOUNTING, AND REPORTING MATTERS

We have highlighted certain matters of audit emphasis pertinent to the Port:

Bond Accounts

The bond related accounts always provide challenging audit and accounting issues. Among them are:

- New debt issuances
- Refunding, defeasances or extinguishment
- Compliance with covenants
- Capitalized interest
- Arbitrage liability

Leases

Leasing issues are complex and are prevalent in all the Port's lines of business. For instance, we will devote audit effort and resources to the following:

- Real estate transactions within the Economic Development Division
- New and significant leases at the Airport
- Review of Port's controls over ongoing accounting and monitoring of existing leases

Revenue Recognition

Revenue recognition complexities:

- Airline lease agreements
- Other operating revenue
- Tax, PFC and federal grant receipts, and investment income

Capital Assets

Capital assets issues and related accounts:

- Capitalization policies and classification of closed and on-going projects
- Asset retirements and demolition
- Project costs and overhead allocation
- Depreciation expense
- Impairment analysis

Environmental Remediation Liability

Environmental remediation complexities include:

- Estimation by site of future liabilities and related expense
- Asbestos remediation efforts
- Superfund site remediation efforts
- Capital vs. expense classification

Pension Plans and Other Post-Employment Benefits

These include complex disclosure requirements and calculations performed by specialists which are relied upon by Port management.

Northwest Seaport Alliance

The accounting and reporting requirements related to the Northwest Seaport Alliance. We will coordinate our efforts with the management of each port and the independent auditors for the Northwest Seaport Alliance to avoid duplication of efforts.

NEW ACCOUNTING PRONOUNCEMENTS & STANDARDS

GASB Statements that will be effective for the Port in 2016 or later related to Pensions or Other Post-Employment Benefits which should be evaluated are:

GASB No. 74 *"Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans".* This Statement results from a comprehensive review of the effectiveness of existing standards of accounting and financial reporting for all postemployment benefits (pensions and OPEB) with regard to providing decision-useful information, supporting assessments of accountability and interperiod equity, and creating additional transparency. This statement is effective for the Port in 2017.

GASB No. 75 "Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions". This Statement replaces the requirements of GASB Statement No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions. Among other things, Statement No. 75 requires governments to report a liability on the face of the financial statements for the OPEB that they provide and requires governments in all types of OPEB plans to present more extensive note disclosures and required supplementary information about their OPEB liabilities. This statement is effective for the Port in 2018.

GASB No. 78 "Pensions Provided through Certain Multiple-Employer Defined Benefit Pension Plans". Effective for the Port in 2016, this Statement amends the scope and applicability of GASB 68 to exclude pensions provided to employees of state or local governmental employers through a cost-sharing multiple-employer defined benefit pension plan that: (1) is not a state or local governmental pension plan; (2) is used to provide defined benefit pensions both to employees of state or local governmental employers and to employees of employers that are not state or local governmental employers; and (3) has no predominant state or local governmental employer (either individually or collectively with other state or local governmental employers that provide pensions through the pension plan). This Statement establishes requirements for recognition and measurement of pension expense, expenditures, and liabilities; note disclosures; and required supplementary information for pensions that have the characteristics described above. We have been working with management to determine the impact of this statement on the Port's financial statements.

GASB No. 82 "*Pension Issues- an amendment of GASB Statements No. 67, No. 68, and No. 73*". This Statement addresses the following, among other things: (1) the presentation of payroll-related measures in required supplementary information, (2) the selection of assumptions and the treatment of deviations from guidance in Actuarial Standards of Practice for financial reporting purposes, and (3) the classification of payments made by employers to satisfy plan member contribution requirements. The Statement is designed to improve consistency in the application of the pension standards by clarifying or amending related areas of existing guidance. This statement is effective for the Port in 2017.

GASB Statements that will be effective for the Port in 2016 or later related to other matters which should be evaluated are:

GASB No. 72 "*Fair Value Measurement and Application*". Effective for the Port in 2016, the statement addresses accounting and financial reporting issues related to fair value measurements. The definition of *fair value* is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. This Statement provides guidance for determining a fair value measurement for financial reporting purposes. This Statement also provides guidance for applying fair value to

certain investments and disclosures related to all fair value measurements. We have been working with management to determine the impact of this statement on the Port's financial statements.

GASB No. 76 *"The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments".* Effective for the Port in 2016, this Statement reduces the GAAP hierarchy to two categories of authoritative GAAP from the four categories under GASB Statement No. 55, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments.* The first category of authoritative GAAP consists of GASB Statements of Governmental Accounting Standards. The second category comprises GASB Technical Bulletins and Implementation Guides, as well as guidance from the AICPA that is cleared by the GASB. The Statement also addresses the use of authoritative and non-authoritative literature in the event that the accounting treatment for a transaction or other event is not specified within a source of authoritative GAAP.

AUDIT TIMING

AUDIT SCHEDULE	TIMING
Audit Planning	
Meet with the audit committee to provide an overview of the planned scope and timing of the audit in our engagement service plan.	October 2016
Meet with management and accounting staff to set up the year-end audit timeline, identify and resolve pertinent issues, perform a risk assessment, and address any concerns of management or members of the audit committee or Port Commission.	October 2016
Provide management with a detailed comprehensive list of account analyses and other materials to prepare prior to the start of the audit. Work closely with those involved in the audit process to clearly identify roles and responsibilities during the audit.	October 2016
Meet with Port management to discuss new Port transactions or activities and new or pending accounting and auditing guidance.	Quarterly (or when needed)
Audit Fieldwork	
Perform interim field work to perform testing of the Port's internal controls and to facilitate planning for year-end audit fieldwork. Test certain accounts such as revenue recognition, leases, environmental liabilities, and construction in progress.	October 2016
Perform procedures related to administration of federal awards in accordance with Federal Uniform Guidance.	October 2016 and March 2017
Perform the year-end audit fieldwork of the Port's account balances (financial statement audits and testing of Schedule of Federal Awards).	March and April 2017
Perform the audit on PFC receipts and expenditures and related internal controls.	March 2017
Report Preparation	
Issue our opinion on the financial statements and schedule of Net Revenue Available for Revenue Bond Debt Service.	On or before April 28, 2017
Issue Single Audit reports and PFC program audit report	On or before April 28, 2017
Issue Agreed Upon Procedures report and the management letter of recommendations.	On or before May 31, 2017
Meet with the Audit Committee and management to present audit results.	As requested; no later than June 30, 2017

MOSS ADAMS AUDIT TEAM

The management team serving on our audits of the Port of Seattle is as follows:



Laurie J. Tish, CPA, Business Assurance Partner

Laurie is our firm's national practice leader for Government Services. Laurie has specialized in serving governmental entities since she began her career in public accounting over 30 years ago. Laurie will serve as your lead client service partner, overseeing all projects we perform for the Port.



Olga Darlington, CPA, Business Assurance Partner

Olga specializes in serving governmental entities and has significant experience conducting audits in accordance with *Government Auditing Standards* and Federal Uniform Guidance. Olga has over 15 years of public accounting experience and will serve as the concurring engagement reviewer. The concurring engagement reviewer serves as the secondary review of our audit plan, the financial statements and our reports and, as necessary, will consult on technical issues or key elements of the audits.



Kimberly Koch, CPA, IT Consulting Partner

Kim has over 15 years of public accounting experience, specializing in tax exempt and governmental entities. Kim's experience includes conducting SOC examinations, performance audits, IT compliance attestation services, and internal control assessments. Kim will serve as project manager for our tests of the Port's general and application computer controls.



Kevin Villanueva, CPA, IT Consulting Director

Kevin Villanueva leads the firm's information security and infrastructure practice. Kevin is a Qualified Security Assessor as designated by the PCI Security Standards Council and has over 16 years of experience in information technology with industry specialization in municipal enterprises. Kevin will serve as an additional reviewer for our IT procedures and will oversee or perform procedures related to IT security matters.



Tyler Reparuk, CPA, Business Assurance Manager

Tyler has seven years of public accounting experience and this will be his seventh year serving the Port of Seattle. Tyler has experience in performing governmental financial statement audits. Tyler will serve as a manager and will spend his time reviewing the work performed by staff in the field and managing each of the audits we perform for the Port.



Lisa Dion, CPA, Business Assurance Manager

Lisa has almost six years of public accounting experience and this will be her sixth year serving the Port. Lisa has experience in performing governmental financial statement audits and Federal Uniform Guidance audits. Lisa will serve as a manager and will spend her time assisting with the supervision of staff in the field and managing the audits of the Port.



Blake Thomas, CPA, IT Consulting Audit Manager

Blake has experience in governance, risk management, and compliance with a strong background in technology. Blake will spend his time conducting the general and application IT control test procedures as part of our assessment of the Port's controls related to the audit.

In addition, the following individuals will serve the Port of Seattle:

Abigail Barr, Business Assurance Senior: This will be Abigail's third year serving the Port. Abigail will primarily spend time on audit procedures related to the financial statement accounts.

Anna Waldren, Business Assurance Senior: Anna has two years of public accounting experience. Anna has experience with tax exempt entities and Federal Uniform Guidance audits. Anna will spend time working on both the financial statement and the compliance audits.

Krista Gregory, Business Assurance Staff: This will be Krista's second year serving the Port. Krista will primarily spend time on audit procedures related to the financial statement accounts.

Branch Richards & Co, Subcontractor: We have engaged Branch Richards & Co., a small business initiative firm, to serve as our subcontractor. **Fiona Deng**, experienced staff, and **Larry Bussard**, manager, will be fully integrated into our audit team in working on each of the audits. This will be Fiona's third year serving the Port and Larry's first year serving the Port.

COMMUNICATIONS TO AUDIT COMMITTEE

Auditing standards require the auditor to communicate certain matters to the Audit Committee that may assist in overseeing management's financial reporting and disclosure process.

- Auditor's responsibilities under generally accepted auditing standards
- Other documents containing audited financial statements
- Critical accounting policies and practices
- Difficulties encountered when performing the audit, if any
- Unadjusted audit differences considered by management to be immaterial, if any
- Significant audit adjustments, if any
- Disagreements with management, if any
- Representations requested of management
- Judgments about the quality of accounting and sensitive estimates
- Adoption of, or a change in an accounting principle
- Method of accounting for significant unusual transactions or controversial or emerging areas
- Fraud and illegal acts, if noted
- Material weaknesses in internal control
- Major issues discussed with management prior to retention
- Ability to continue as a going concern
- Legal, regulatory, or contractual requirements not encompassed in the current engagement
- Consultation with other accountants, if any
- Independence of Moss Adams

At the conclusion of our audits, we will present our reports, the results of our audit and the required communications noted above, to the Audit Committee.